



Community Association Management, LLC

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December 21, 2012

Pro Painting & Contracting
Annapolis, MD 21403
Attention: Jeff Corelitz

Jeff,

Once again you proved why I call you "My go-to guy"!

The Board members and residents at 2604 Chapel Lake Drive in Gambrills, are very happy with the experience and painting your company did in the residential hallways this past week.

Since I called you about this job, just over 3 weeks ago, this experience has been terrific for everyone involved.

To review:

You met with the Board and walked the job on November 30th. Steve, the President, and Gil, a Board member, both called me that day and said they were very impressed with you, your painting knowledge, and the questions you asked. They told me that as long as your price was competitive, they were interested in your company doing the work. Your bid was delivered to them on Tuesday, the 4th, and on Monday, the 10th, the Board informed me that you were chosen to do the project. As it turned out, you were in the middle, and only slightly higher than the low bid. You walked the project with your foreman and Joanel, another Board member, on Wednesday, the 12th, and scheduled the job to begin the next day at 7:00am.

By the way, Joanel sent me an email stating the following, "I met with Jeff and the painters this morning. I showed them where they can store their equipment and I walked the building with them. You are right, I think they are a class act."

Starting 7:00 the next morning, you and your crew rolled! I got progress reports during the week from the Board members and checked on the job twice, myself. Everyone was impressed with the crew, the preparation, the painting, and the clean up each day. There were some questions about scheduling of the door painting from the residents, but NO complaints. I love when that happens. Seven days later the job was finished. You and your foreman walked the job with Steve and Gil and the few touch-ups and missed spots noted were taken care of, immediately. Who could ask for more?

They wanted the work done before Christmas, and you did it!

I expect when there is more work to do in that building, this Board will insist on getting a proposal from you.

They are talking about getting the building power washed in the spring, so I'll be in touch.

Thanks again for the great work. I knew I could count on you and your guys.

Sincerely,

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Community Association Manager